## Karen Egan Technical Advisor ILM Karen.Egan@i-l-m.com

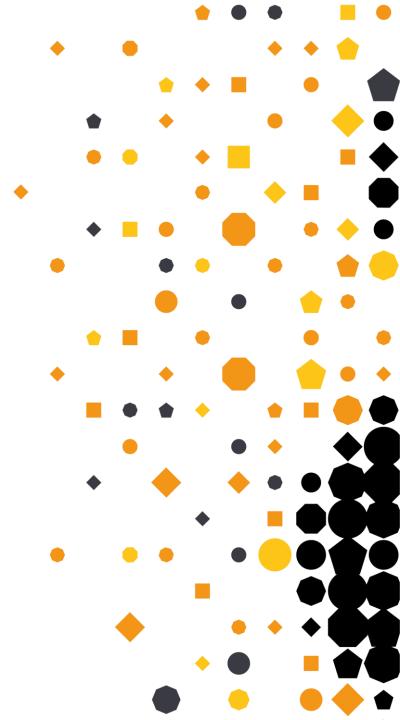
- ILM End Point Assessment (EPA) Best Practice for Competency Based Interviews and Professional Discussion.
- Level 3 Team Leader/Supervisor and
- Level 5 Operations/Departmental Manager



## Aims and content of today's Session

- Update on our response and support regarding Covid-19
- Overview of the EPA Journey
- The assessment components and how they're delivered at each level
- Good practice for the
  - Competency Based Interview and
  - Professional Discussion
- Feedback from Lead Independent End Point Assessors
- Support for Centres and Learners
- EPA Guidance documentation
- Covi-19 general update more details
- Open Q&A and discussion





# **Our response to the Covid-19 Pandemic**

Please go to our dedicated web page https://www.i-l-m.com/covid-19

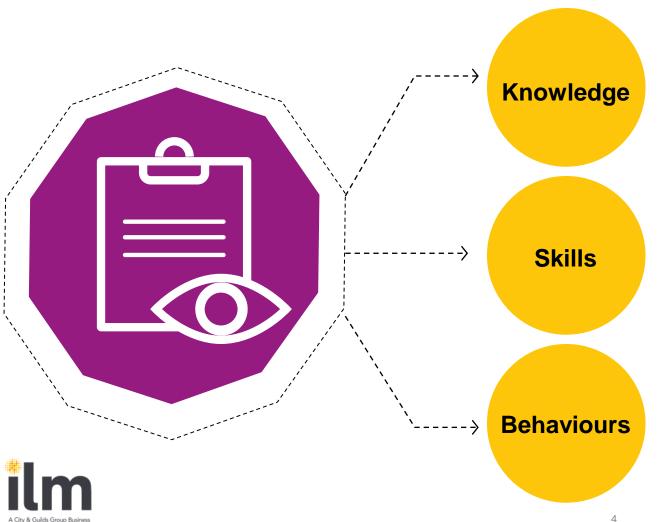
for all other aspects of our support during this time including:

- On-line events
- E-workbooks
- EPA Guidance
- Other useful information and links

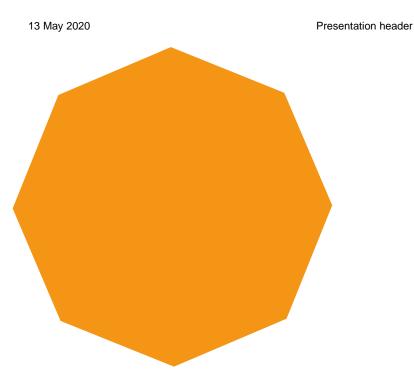




## What is EPA?



- Assessment(s) undertaken at the end of an apprenticeship by an independent End Point Assessment Organisation (EPAO).
- Carried out in line with the Assessment Plan to measure a candidates performance against the knowledge, skills and behaviours set out in the apprenticeship standard set by the Trailblazer Group.



# The EPA Journey

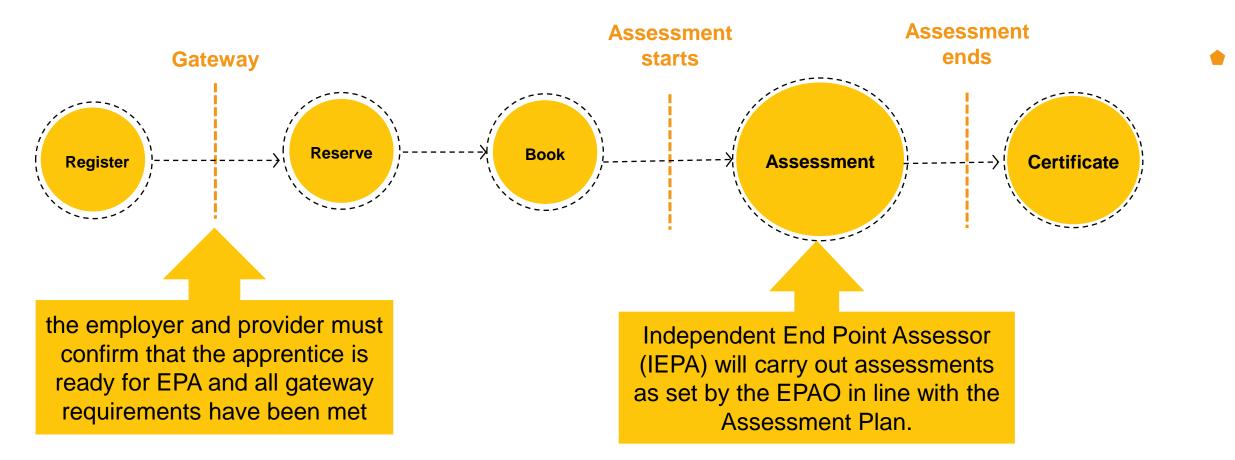
Including components, grading and resits





• •

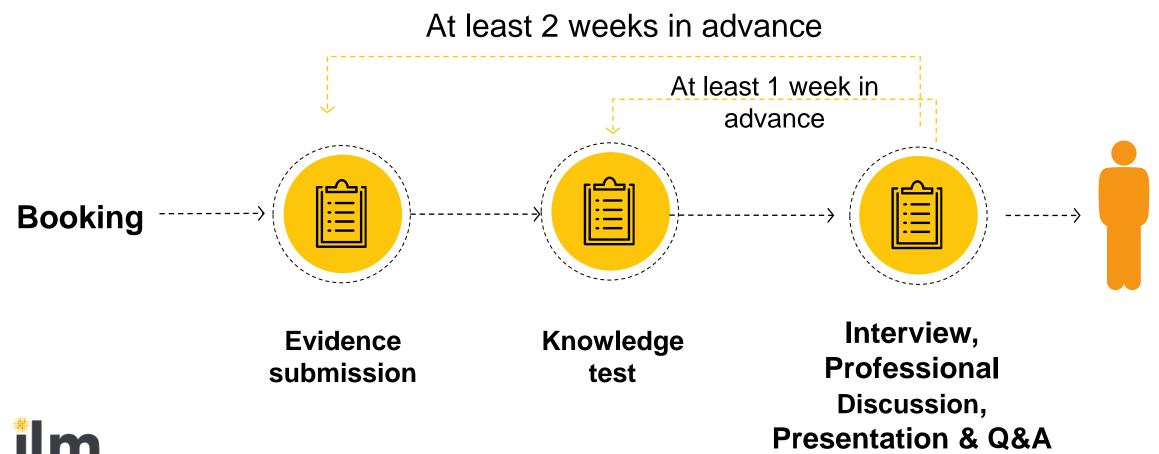
## **EPA Journey**



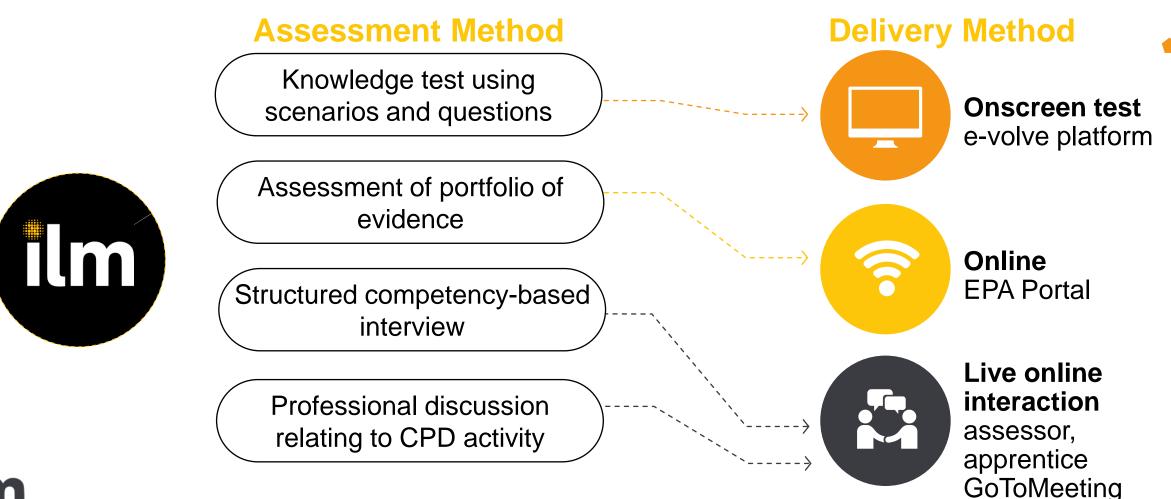


## Link: City & Guilds 8 Step Guide to your EPA journey

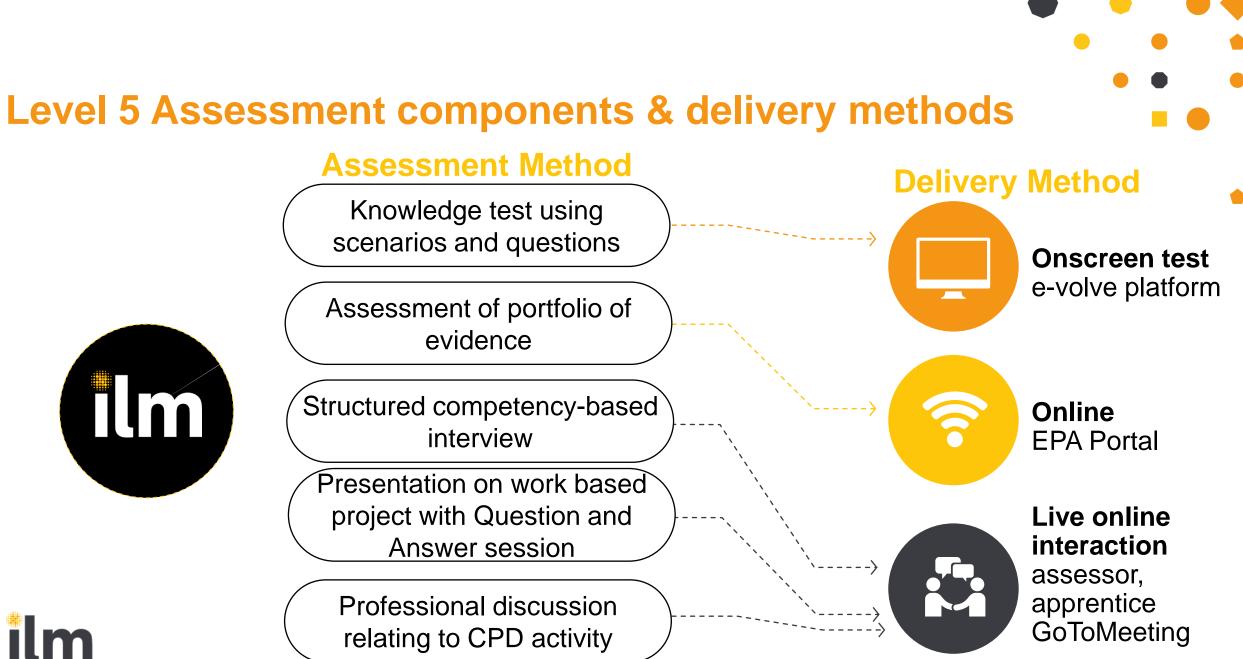
## The timeline of assessment



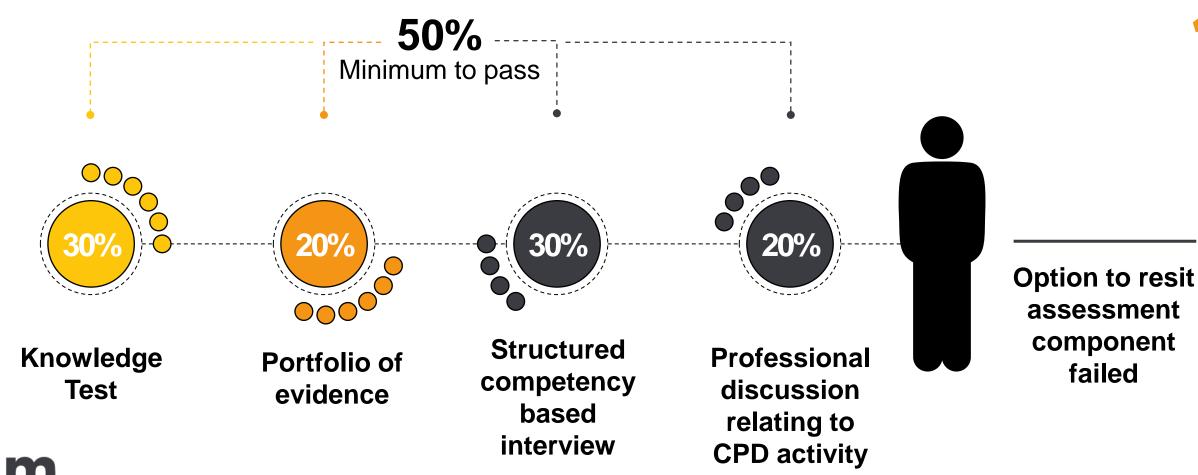
# Level 3 Assessment components & delivery methods





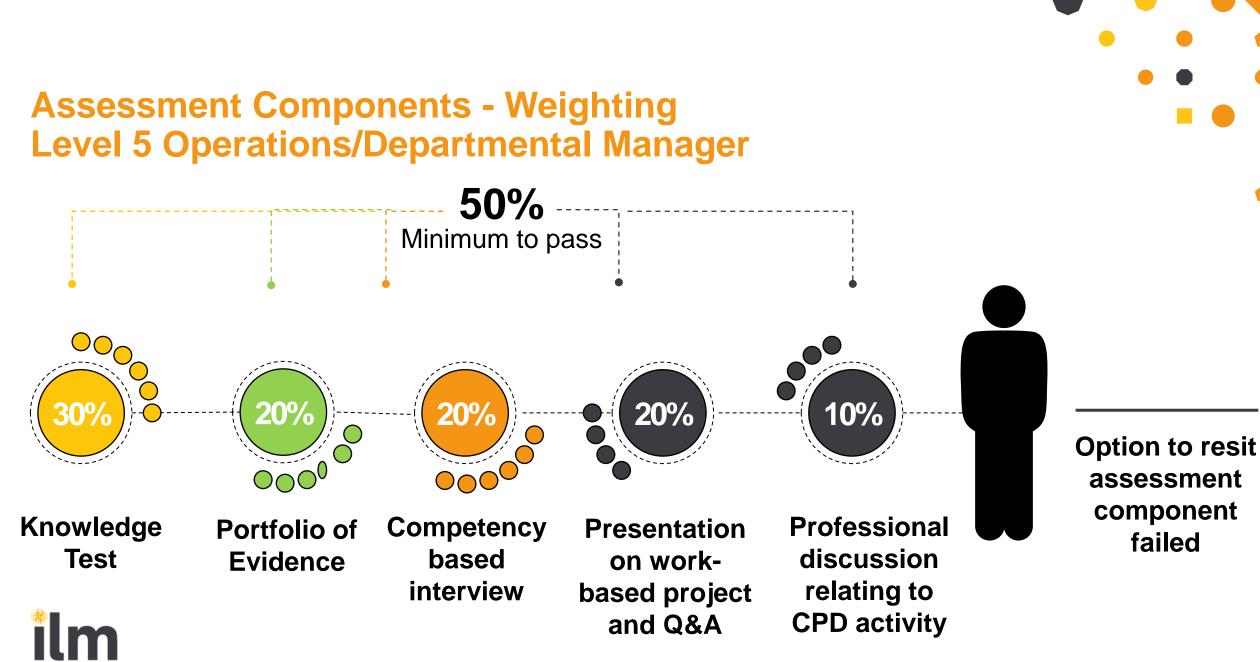


## **Assessment Components - Weighting** Level 3 Team Leader/Supervisor

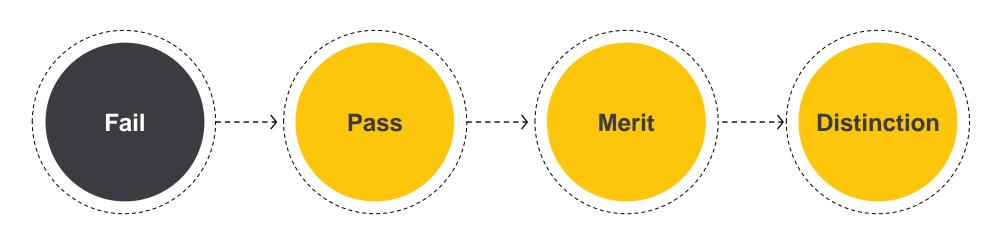


A City & Guilde Group Busine

failed

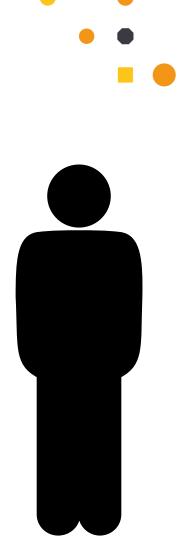


## Grading



Less than 50 marks Over 50 marks Over 60 marks

**Over 70 marks** 





## Focus on... Competency based interview



Testing Knowledge and skills relating to:

- Leading people
- Managing people
- Building relationships
- Communication
- Operational management
- Project management
- Finance

## **Competency based interviews**



Structured interview will:

- Explore topic areas to analyse the full range of the standard and confirm performance against the standard.
- Cover the softer skills of the standard e.g. verbal communication, influencing people, etc.
- Explore what has been produced in the portfolio, how it has been produced and confirm understanding.

# S.T.A.R.R: a great way to fully answer a competency based question

The key thing we want to see in a Summative Portfolio: *show us what you do*. This method could also be used when writing up "projects" that are required at level 5 as evidence using S.T.A.R.R as a useful approach.

- **Situation:** What were you asked to do, why and by whom? This can include regular maintenance activities, a collection of smaller activities on a single theme or a distinct task/project that has been set.
- **Task:** The detail of what you propose to do and the plan of actions to be undertaken, with explanation as to why you have decided to do things in a certain way and why elements of the plan have be done in a certain order.
- Action: Walk through what you are doing/did with screenshots, photos, etc. and appropriate annotation.
- **Result:** What was the outcome of the work you carried out? Success/failure? Who provided feedback? Did you hand the work over to someone who signed off the completion?
- **Reflection:** Did it go to plan? Did the outcome and activity run as you expected? What would you do faced with a similar task in the future do the same things or different? What else might have helped you carry out the task?



## S.T.A.R.R: Example



I manage a small budget within my area of work which has different elements of income and expenditure. It is my responsibility to monitor the spend and income and report back to my manager on a monthly basis.



I have an overview of the budget (evidence in portfolio) and each of the income /expenditure elements that need to be reviewed and checked. It should take for me XX hours to gather this information and the deadlines I need to meet. As part of my plan, I check records of expected activity and liaise with various departments to check all costs and invoices have been processed.

These are the checks I perform (screenshots with annotation in portfolio). This is how I ensure all activity has

tor the action



been recorded (screenshots with annotation in portfolio). Here are examples of the budget analysis I carried out comparing expected activity against actual (screenshots with annotation).

All this is recorded and here is the report to my manager OR not all of the activity was as planned and I therefore did a report to my manager with an action plan to remedy this (*screenshots with annotations in portfolio*)



This is the feedback I received about the work I had done. While it was successful/not successful this is what I think went well/not so well and I would recommend a change/no change to this process in the future. *Changes to be outlined if appropriate.* 



## Focus on... Professional discussion





The IEPA will undertake a professional discussion with the apprentice to identify the objectives of their CPD activities. The apprentice will be asked to reflect on the outcomes of these and how they have applied what they learned. It is expected that the discussion will cover the whole of the learner journey and include a range of CPD activity types.

Can include activity undertaken during the Level 3 diploma (if undertaken), and can also include:

- any assignments or projects
- Details of any formal or informal learning undertaken
- Details of any professional discussions undertaken or support provided through Professional Bodies.

## **Professional discussion**

Level 3: **30** min discussion Level 5: **40** min discussion

A City & Guilds Group Busines

## Feedback from Lead Independent End Point Assessors (LIEPAs)

- Make sure the apprentice knows what a Competency based Interview is
  - Real Practical examples required
  - Will be asked "give me an example"
- IEPAs will probe but if the apprentice is prepared they have a better chance of gaining more marks in the time allowed
- The IEPA will not lead the Apprentice they need to know what's in their own portfolio
- Apprentices need to say what they did personally (use the word I) rather than what the team did (we)
- Apprentices can take notes and their portfolio in with them

# Competency Based Interviews





## Areas of good performance seen by IEPAs



**CBI -** have their portfolio ready and organised for reference during the CBI, have their photographic ID ready are confident and experienced in using webinar



**CBI** – provided guided practice prior to undertaking the EPA. Learners who have done this are performing well linking KSBs to experience within their workplace



**CBI** – understand the purpose of the CBI



**PD** - understands the impact of CPD upon own role and responsibilities, clearly understanding the tasks undertaken to meet development needs.



**PD** - The personal development plan (PDP) commences at the beginning of the apprenticeship and reflects the journey of professional development, formal & informal, up until the end of the programme



**PD** – have practiced in advance and aware that this is a discussion and not a question and answer session

> **CBI** = Competency **Based Interview PD** = Professional Discussion



## Professional Discussion and Competency Based Interview – Guidance

- Make Sure candidates are familiar with remote meetings/interviews

   this just removes a
  barrier to performance and allows the candidate to focus on the actual assessment
  activity.
- Ensure the candidate is clear about the purpose of these activities the Professional Discussion will be a discussion, not a Q&A, focussed on their development, not a team's development.
- For the Professional Discussion the learner should be clear on the purpose of CPD activity and should be able to provide a clear explanation of, and reflection on, the apprentice journey they've been on – rather than simply listing the activities they've undertaken with no additional explanation of context.



## Lessons Learned and Good Practice – PD/Interview

Practise, practise, practise practise pre EPA	As much as possible and the more 'strangers' you put in front of the apprentice the better to get them used to different people – what role is the employer playing in preparing their apprentice too?				
Face to Face or remote?	As this assessment is remote, introduce 'technology' to prepare your apprentice while on- programme				
Employer support/preparation	Employers can help to support their apprentices. Involve them with a plan of action pre EPA between apprentice employer and training provider				
Peer support/preparation	How can apprentices support each other in 'practicing ' for their EPA PD/Interview? – Skype, Facetime, WhatsApp ? Reflect on prior apprentices experiences/case studies? How did previously successful apprentices prepare – produce video resource maybe?				
Standardisation	Prepare a bank of questions that can be used with apprentices in preparing them pre EPA				
Feedback - formative	Is the apprentice getting developmental and affirmative feedback in line with the EPA • PD/interview grading criteria - how are they acting upon this feedback				



## Lessons Learned and Good Practice – PD/Interview

"What do you do?"	Apprentices can prepare for this question and use it as a starting point to discuss aspects of their role where they have performed well. Remember the 'seniority' of a role and the examples that should apply to examples.				
Competency-based answer	When answering questions, apprentices should respond with <b>examples</b> of how they have carried out tasks, where possible referring to evidence submitted and/or the competencies in the standard – be clear on the <b>purpose</b> of the PD/interview and which parts of the standard they are being assessed on.				
Hints and tips – practicalities and planning for the best venue is important	<ul> <li>As the PD/interview is being carried out remotely ensure that all the technology works beforehand and not on the day!! <ul> <li>internet connectivity</li> <li>camera</li> <li>microphone</li> <li>headset if required</li> </ul> </li> <li>Choose a suitable quiet/private location/room that will not be interrupted! 'keep- out' sign?)</li> <li>Have copies of all materials for their PD/Interview as specified</li> <li>Have some notes with reminders of other subjects to refer to as required/guided</li> </ul>				
ilm					

A City & Guilds Group Busines

# Lesson Learned and Good Practice for apprentices – PD/Interview

DO	DON'T
Arrive for all EPA assessments with photographic ID to present to the IEPA	Forget to bring your passport, driving licence, work id badge – must have a face picture
Speak clearly and concisely	Search Google during the interview for answers
Talk about what you have done, e.g. "I did"	Say "we", unless you qualify it
Use examples in your answers	Be vague
Think about your answers before you give them	Make assumptions
Stay calm – listen to the questions being asked	Ignore what you think may be obvious
Ask for any question to be repeated or re-phrased	Assume you have understood if you are not at all sure
Ask to talk about tasks that you feel are your best work	Be scared to also lead on the discussion
Put answers into the context of your workplace and role	Assume the IEPA knows all about your organisation and how they work
ilm	•

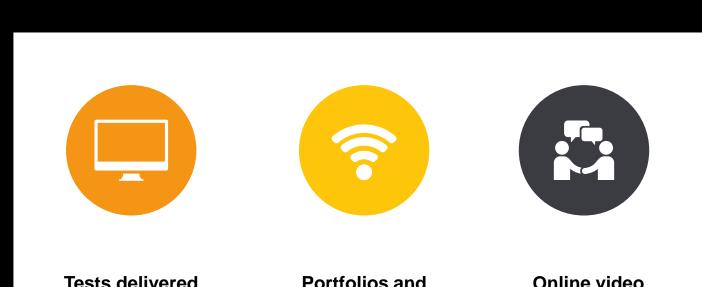
A City & Guilds Group Business

# **Frequently Asked Questions**

Questions from apprentices	
What resources have I got to prepare myself for my PD/interview before my EPA?	What has the EPAO provided for the apprentice for the standard?
How am I being graded for my interview/PD – have I seen the grading criteria that the IEPA will use?	See guidance provided on the apprenticeship assessment strategy and EPAO guidance
Can I resit my interview/PD if I fail?	Yes – refer to apprenticeship assessment strategy re guidance – e.g when and how many times
Can anyone else be in the room during my PD/Interview?	Subject to guidance via apprenticeship assessment strategy
Is the PD/Interview recorded and if so how?	Yes – via a remote webinar platform used for the PD/interview or hand written by the IEPA
Will the IEPA tell me my grade at the end of the interview/PD?	No
What do I wear for my PD/Interview?	Normally clothing as per work role
Can I go to the toilet half way though?	Ideally no!



## **Delivery model - Recap**

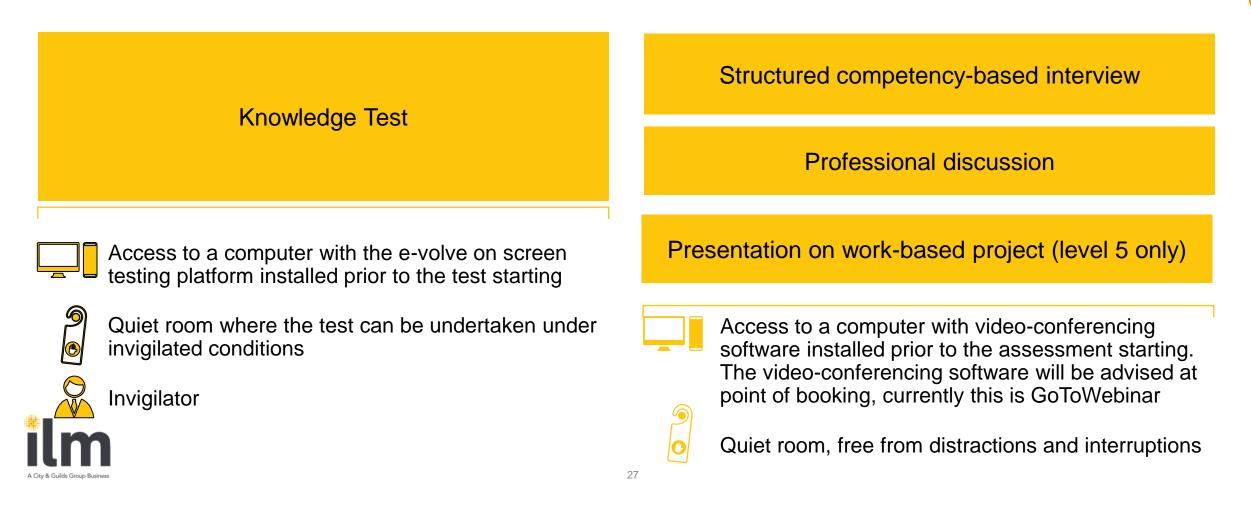


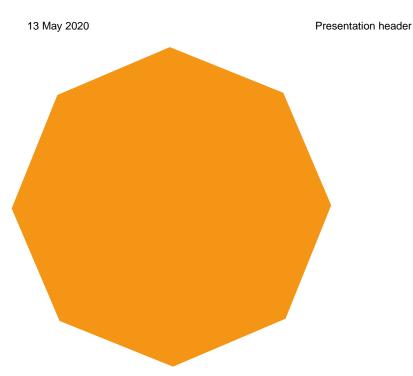
Tests delivered via e-volve Portfolios and projects (Level 5 only) submitted digitally on our EPA Portal Online video conferencing for structured interviews, project presentations and Q&A, professional discussions



## **Customer pre-checks**

Need to ensure are in place/working prior to EPA taking place





# **EPA** support

For tutors/coaches/assessors and learners





#### A City & Guilds Group Business

## **Links to Key Documents**

A City & Guilde Group Callaboratio

Level 3 Team Leader/Supervisor

9308-12

June 2018 Version 1.3

## End-point Assessment Customer Guidance Pack

For EPA Customers/Employers/Training Providers/Centres Level 5 Operations/ Departmental Manager

A City & Guilds Group Collaborat

#### 9309-12

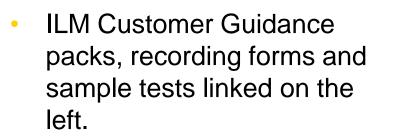
June 2018 Version 1.2

## End-point Assessment

### **Customer Guidance Pack**

For EPA Customers/Employers/Training Providers/Centres

L5 Operational Departmental Manager End-goint assessment (2009-12) -- Customer Pack



- Lv3 Team Leader/Supervisor
   Apprenticeship Standard
- Lv3 Apprenticeship
   Assessment Plan
- <u>Lv5 Operations/Departmental</u>
   <u>Manager Apprenticeship</u>
   Standard
- Lv5 Apprenticeship
   Assessment Plan

29



## What is the EPA preparation tool?

- Quality assured generic content, aligned to occupations and EPA components
- Tested by own in-house apprentices
- Built following customer feedback interviews, survey
- Supports learner preparation for the EPA event
- Presents *unique* and *personalised* experience for each learner

Personalised to each apprentice with up to 6 hours of generic content per standard

Organised by assessment skills most relevant to the apprentice and the standard

Apprenitces can gain confidence in areas like interviews, presentation skills, writing and exam prep Useful and relevant learning resources relevant to the standard and assessment method

## **Availability**

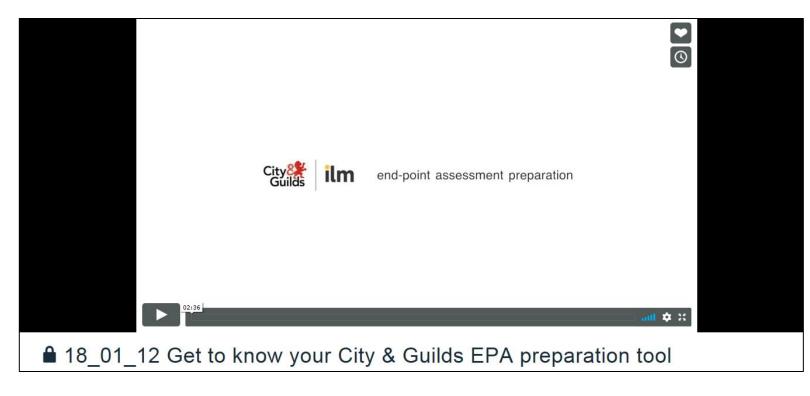
- Accessed via SmartScreen, only to those centres making EPA registrations
- Available for all occupations that have a City & Guilds or ILM EPA

**EPA Prep Tool** End-point City 🎥 Assessment HI, MATTHEW 🍹 Guilds service Useful learning Current learning ACTIVITY LEVEL resources 0% relevant to the standard You haven't yet started any learning, Choose a title below to get started Relevant to assessment Presentation Skills 1 Your apprenticeship method 1000 and ÷ Е BBC Your experience Five Tips to Make When Giving a Organised by Be a More Confident PowerPoint Business < Giving a Presentation > Public Speaker Presentations Never Do This More Effective most relevant to 6 MINUTES Selecting Key Pieces of Evidence 2 individual and Harvard Rodinasa Rotlaw BBC BBC TED standard

A City & Guilds Group Business

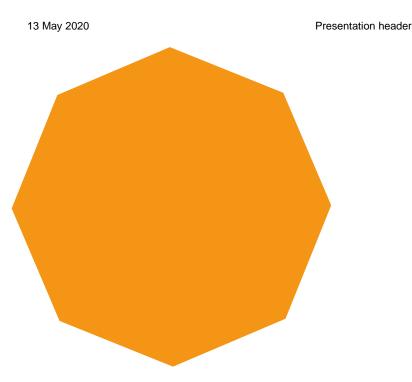
## **Demo video**

URL: https://vimeo.com/250767683/af446c3150



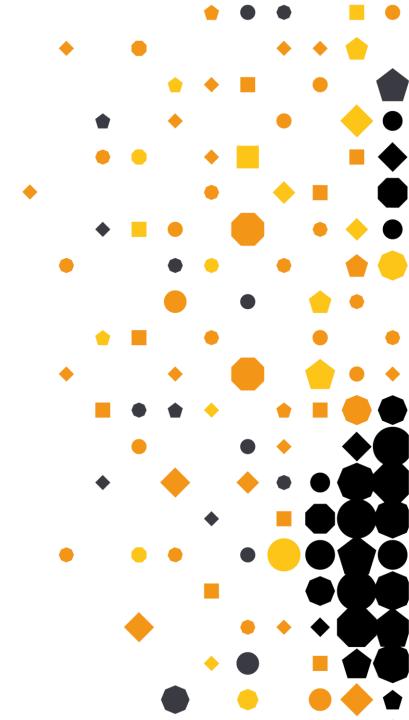






# **Learning Resources**



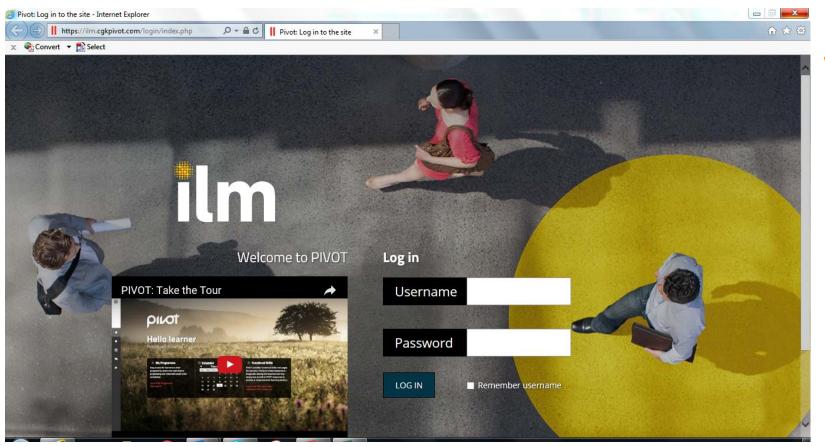


# ILM Get To Gateway (formerly SOLAR)

The <u>ILM Get To Gateway</u> platform fuses award winning LMS and eportfolio to manage qualifications, learners and assessors, all in one place.

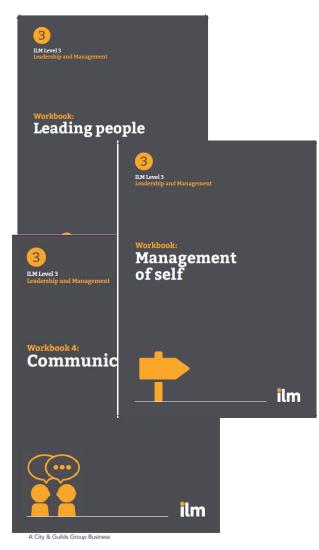
Pricing is available on our website here: <u>https://www.i-l-</u> <u>m.com/assessment-and-</u> <u>resources/ilm-learning-</u> <u>resources/apprenticeship-resources</u>

Or discuss with your account manager if more information is needed.





# **On Programme Resources – Illuminate e-Workbooks**



## Pricing

Level 3 Per user - £125 (Product code: WB3/DIG/PL1) Unlimited users, Annual Licence fee -£12,250 (Product code: WB3/DIG/AL1

## Level 5 Per user - £155 (Product code: WB5/DIG/PL1) Unlimited users, Annual Licence fee -£15,500 (Product code: WB5/DIG/AL1)

## Mapped

Aid to delivery

Writeable PDFs One workbook per knowledge/skills unit (combined) covering each of the themes/topics within the qualification/apprenticeship standard. 10 workbooks for each qualification/level.

Aid to qualification delivery rather than a resource that generates assessment evidence

Primarily knowledge based with a 'putting knowledge into action' section. Provides opportunity for skills learned to be transferred to the workplace.

Writeable PDFs – can be saved and uploaded to LMS or ePortfolio

## On Programme Resources – linking to the qualification handbook

#### Structure

To achieve the Level 3 Diploma for Managers learners must achieve all 17 units. To achieve units 300, 301, 302 and 303 the associated onscreen knowledge tests 317 and 318 must be passed.

Level 3 Diploma for Managers							
UAN	ILM unit number	Unit title	Level	Credit Value	GLH		
Knowledge Units							
D/615/5555	8410-300	Leading People	3	2	17		
H/615/5556	8410-301	Managing People	3	2	17		
K/615/5557	8410-302	Building Relationships	3	2	15		
M/615/5558	8410-303	Communication	3	2	15		
A/615/5563	8410-308	Operational Management	3	2	18		
F/615/5564	8410-309	Project Management	3	2	15		
J/615/5565	8410-310	Finance	3	2	15		
Skills Units							
T/615/5559	8410-304	Leading People	3	2	3		
K/615/5560	8410-305	Managing People	3	2	3		
M/615/5561	8410-306	Building Relationships	3	3	3		
T/615/5562	8410-307	Communication	3	2	3		
L/615/5566	8410-311	Operational Management	3	2	3		
R/615/5567	8410-312	Project Management	3	2	3		
Y/615/5568	8410-313	Finance	3	2	3		
Combined K	nowledge a	ind Skills Units					
D/615/5569	8410-314	Self-Awareness	3	3	15		
R/615/5570	8410-315	Management of Self	3	3	12		
Y/615/5571	8410-316	Problem Solving and Decision Making	3	3	12		
Onscreen Knowledge Tests							
n/a	8410-317	Level 3 Leading and Managing People	n/a	n/a	n/a		
n/a	8410-318	Level 3 Communication and Building Relationships	n/a	n/a	n/a		

#### Communication

Emotional intelligence - a brief introduction
Formal and informal communication
Forms of written communication
Strengths and weaknesses of written forms of communication
Forms of verbal communication
Speaking, listoning and questioning skills
Strengths and weaknesses of forms of verbal communication
The influence of non-verbal communication



#### Introduction

Effective communication at work is important because it means that we can: · send and receive information accurately

- share information effectively

· give a good impression of ourselves and the organisation

- deal with problems effectively e develop useful and productive working relationships with colleagues, customers and others

Section 1: Different forms of communication and their application

Communication is needed for every function of management and there are many situations w

communicating with other people is important in the workplace. These can include, for examp Running meetings and discussions with team leaders and team members – e.g. agreeing objectives; discussing the allocation and progress of tasks; dealing with queries.

Motivating and leading the team - e.g. having positive discussions about objectives; listen to feedback from the team and agreeing the way forward; organising team-building activities

Sharing accurate information – e.g. gathering accurate data from different people and departments; producing accurate leaflets, documents and websites for customers and others

· Delegating tasks and implementing plans - e.g. passing responsibility to team members to move a project forward.

 Giving training and coaching to the team – e.g. running training sessions for the whole tea giving one-to-one coaching to an individual to develop their skills. Creating and delivering reports - e.g. progress reviews sent by email to other managers:

presenting a report to the team on PowerPoin

- Dealing with customers, visitors and the general public - e.g. meeting, greeting and taking care of people visiting the workplace; answering questions and giving out information; dealer with complaints involving the team or its activities.



Section 1: Different forms of communication and their application

Page 5 of 131

ILM Level 3 Diploma for Managers V1.2



Communication 13

More detail about how we are supporting you through Covd-19

## **Rebecca Hollamby EPA Partnership Manager**

Rebecca.Hollamby@cityandguilds.com



# Keeping up to date with Covid-19 Dispensations

- EPA Dispensations
- Functional Skills updates
- Qualification updates
- Digital and E-learning free resources
- Support and contact numbers
- https://www.cityandguilds.com/covid-19/epa

#### End-point assessment – Updated 21 April support and guidance for customers regarding Covid-19

We understand and appreciate the challenges you are facing with the recent outbreak of Covid-19, and we are committed to providing a positive experience during this disruptive period.

While many of our staff at City & Guilds and ILM will be working remotely, we will be fully operational and working hard to support you with end-point assessment.

The City & Guilds and ILM team is still on hand to provide customer support, technical support, and to meet any other needs.

You can access front-line support by:

phone – <u>0844 543 0000</u> (option 5)

• email - centresupport@cityandguilds.com.

We will be updating this page regularly. Please check in to stay up-to-date with the latest information and guidance.

To support you, we have published answers to frequently asked questions (FAQs), which we encourage you to read.

E-volve

Guidance for remote testing for

Please read our guidance on how to

undertake E-volve testing and

#### FAQs and guidance

We appreciate that you will have many questions and concerns on a range of topics, including EPA events, registrations, gateway, remote delivery and certification.

registrations, gateway, remote delivery and certification. To assist with these queries, we have

produced an FAQs document that will provide some clarity and advice.

#### 🗋 View our FAQs 🗲

#### EPA event scheduling

If you identify that a scheduled EPA event (remote or face-to-face) is affected by circumstances related to the Covid-19 incident, please contact us as soon as possible via:

centresupport@cityandquilds.com or 0844 543 0000.





Find out more



Are you ready for EPA

#### 13 May 2020

# Gateway and the use of digital signatures

- Digital Signatures allowed on declaration / authenticity documentation.
- We will also accept a typed in signature of the learners name only. Employer and Training provider digital signatures must be provided.
- If it is not possible to get a digital signature we will accept a letter from the Apprentices' employer stating the learner is able to go through gateway. This must be stated in the email and include the Employers email signature.
- For further <u>guidance</u> please click the link



#### **Email exemption**

We are currently accepting a separate email uploaded directly to the EPA Portal. This should be from the employer, clearly stating the learner is ready for their EPA event.



# **Delivering Evolve tests remotely**

## Things to consider:

- Only to be used for EPA knowledge tests, not Diploma Evolve examinations
- Exams are invigilated on a 1-2-1 basis.
- 5 day booking window still required
- Invigilators must be fully trained
- Delivery platforms must allow the Invigilator to be able to view the candidate, their environment and their computer/laptop screen at all times during the test
- Test must be taken under exam conditions
- Remotely Invigilated e-volve tests will be delivered through a web-delivery application requiring no installation to the candidate computer





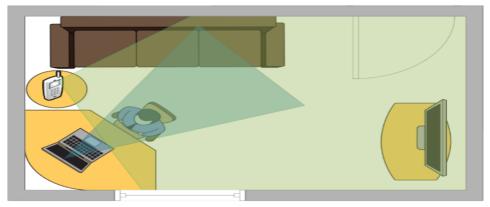
## **Equipment required for delivery**

#### Centre

The template checklist which will need to be completed by the invigilator during the event. This must be stored for 6 months after the event.

The Evolve exam will be booked on Walled Garden and an ULN link will be created to send to the learner to sit the live exam

Access to web based delivery platform – either LogMeIn – Go To Meeting or Cisco WebEx





#### Learner

The candidate will need a laptop/computer with the following features:

- Screen resolution at least 1024x768;
- OS Windows 7, 8, 8.1 and 10 (Mac/Tablet/Chromebooks are not compatible);
- A supported web browser with ActiveX Flash enabled;
- Operational web camera that can face them
- Access to the preferred virtual meeting technology.

#### Also

The candidate will also need

- A smart phone or tablet with an operational web camera
- An email account
- Photographic ID.

Are you ready for EPA

# **Certificates and Functional Skills**

- PLR can be accepted as evidence of achievement
- Candidate History from Walled Garden (City and Guilds only) can be accepted when it clearly shows the full achievement of the qualification by stating qualification conferred and certificated. Please note, if it states unit credits and not qualification this will not be accepted
- A SIMS / CMIS report is also acceptable but must be authenticated with a stamp from the relevant school/college and signed by the examinations officer or equivalent authority
- National Record of Achievement which must contain relevant awarding organisation verifiable achievement.

## **Functional Skills**

We're seeking views on the exceptional arrangements we have set out for awarding vocational and technical qualifications, and general qualifications (other than GCSEs, AS and A levels).

https://www.gov.uk/government/consultations/exceptional-arrangements-for-assessment-and-grading-in-2020

Relaxation of Functional Skills – until the 31 July, no need to undertake Level 2 functional Skills Maths and English if they are on a Level 2 standard. Must still complete Level 1.



## Upcoming <u>webinars</u>

 EPA Requirements for Team Leader & Operations/Departmental Manager

19/05

20/05

18/06

25/06

- Management Standards our End to End offer
- ILM Coaching and Mentoring Network
- ILM Customer Update Webinar





