



New Zealand Dollars (NZD) version 1.0

1 January 2019 - 31 December 2019



Your guide to ILM programmes and fees

ILM gives organisations and training providers the support they need to develop effective leaders. ILM is a leading specialist provider of leadership, coaching and management qualifications and accredited training. Our expertly-designed and flexible qualifications allow you to tailor your training to meet your organisation's unique needs – and we're committed to offering you premium quality at a reasonable price.

Over 70,000 people improve their skills with ILM each year, with ILM Approved Centres developing more leaders than anyone else. Working with ILM gives you the chance to help employees gain the right leadership skills through trusted, quality assured training. This one-stop guide contains the fees relevant to ILM customers/partners. They're presented here in an easy-to-navigate guide including payment routes for ILM qualifications, training and service.

Approval fees	NZD
Centre Approval	3,000
Recognised Provider Approval	2,000
Centre add-on (L2–5)	600
Centre add-on (L6–7)	1,000
Programme add-on (1x programme)	600
Recognised Provider Upgrade to Centre Approval	1,000
Minimum yearly registration spend	2,000

Appeal fees	NZD
1 credit assessment	64
2–3 credit assessment	72
4–5 credit assessment	100
6–8 credit assessment	120
9 or more credit assessment	196

Additional fees	NZD
Cancellation of visit with less than five days' notice	700
Additional quality assurance remote sampling activity	300
Additional quality assurance visit or advisory visit	700
Approved status for satellites	2,000
Replacement certificates	88
Additional Centre Plaque	80
Transcript fee	88
Verification check	88
Assisted service administrative charge	60



"Having our courses accredited by ILM was a key strategic move for us. This has expanded the marketability of our programmes and allowed us to tap into international markets with our training products."

Ms Valerie Viera.

Chief Executive Officer, Jamaica Business Development Corporation



Your guide to ILM programmes and fees

Registration fees

	Full (NZD)		Unit (NZD)	
		Reg fee	UC fee	QC fee
Level 2 Award for Young Leaders	86			
Level 2 Award	158	50	48	60
Level 2 Certificate	204			
Level 3 Award	163	50	52	60
Level 3 Certificate	224			
Level 3 Diploma	311			
Level 4 Award	173	50	56	60
Level 4 Certificate	234			
Level 4 Diploma	336			
Level 5 Award	193	50	62	60
Level 5 Certificate	265			
Level 5 Diploma	351			
Level 6 Award	229	50	66	60
Level 6 Diploma	387			
Level 7 Award	239			
Level 7 Certificate	357			
Level 7 Diploma	469			
Endorsed	146			
Development	104			

ILM Assessment Service

ILM Assessment Service is a cost-effective and quality-assured way to support you with a major part of your workload. Because the assessment team is at the heart of ILM, they know our qualifications inside out. Marking assessments through the ILM Assessment Service is available for several of our most popular qualifications, including Leadership and Management and Coaching and Mentoring. This reduces the need for marking and internal verification. This service's fees are available from your Business Development Manager.

ILM Assured

ILM Assured is robust quality standard that recognises excellence in leadership and management training programmes that don't lead to a regulated qualification. From short courses and induction training, to longer-term development plans, this flexible solution provides a mark of excellence that will set your training apart.

As leading specialists in leadership, management and coaching skills development, we provide:

- Expert recognition of training delivery quality
- A benchmark report indicating where training meets or exceeds the standard and any areas for development
- The ILM Assured logo to promote your programme(s)
- An ILM Assured certificate for all participants
- Digital credentials that recognise an online portfolio of growing skills
- Free access to digital learning resources with tutor and student membership of the Institute of Leadership & Management
- A dedicated account manager to support you every step of the way

Speak to your Business Development Manager for pricing information.



Your guide to ILM programmes and fees

ILM Training resources

Designed to help organisations create development programmes specific to their needs.

Taking a blended learning approach, ILM's Digital Learning Library combines 67 animated bite-sized videos with 134 'good to know' factsheets and 'good to do' follow-up action plans to provide a dynamic learning experience to managers at all levels.

Our innovative eWorkbooks cover a range of leadership and management topics and are presented in a refreshing and absorbing way to ensure your learners stay engaged throughout their programme.

Digital Learning Library	NZD
67 videos	16,000
25 videos	8,000
15 videos	5,000
4 videos	2,000

Leadership & Management			
eWorkbooks	NZD		
Single	700		
Bundle of 5 workbooks	3,000		
Bundle of 10 workbooks	5,000		
Bundle of 15 workbooks	6,000		

Benefits

- Content can be used to enhance existing development programmes or as a standalone learning tool
- Training resources can be easily loaded onto any online learning management system, as well as tablets and mobile devices
- Topics are applicable and useful to managers at all levels
- Attractive easy-to-use online learning

Terms and Conditions

ILM reserves the right to change the fees in this document during the financial year, however such changes are normally an exception. In case of such changes, ILM will notify affected centres in writing. We will apply the appropriate tax depending on your location.

Please consult your contract with ILM to confirm which qualifications you hold approval for, and the corresponding qualification code. This code is required when registering learners on the Walled Garden.

The Initial Centre Approval fee gives you approval for two qualifications which must be registered with us at the approval stage. The contractual minimum spend for customers delivering ILM qualifications or programmes is NZD 2,000.

Please note that Approval Fees are not refundable.

For full details and Terms and Conditions of approval please refer to the ILM website. www.i-l-m.com/customer-handbook

Contact us:

City & Guilds Suite 109, Level 1 21 Browning Street Napier 4110 New Zealand

T "+64 6 280 5291

E 'pacific@cityandguilds.com

ILM

No 1 Newlands Court Attwood Road Burntwood, WS7 3GF United Kingdom T+44 (0) 1543 266867



